

Your CMMC Cost Breakdown Analysis

*An In-Depth Cost Analysis and
Comparison of CMMC Solutions*

OPTION#1: FULL SERVICE ADVISORY SERVICES

TOTAL TIMEFRAME TO COMPLETE WORK: 4 MONTHS

ESTIMATED OUTSOURCED LABOR HOURS: 335 HOURS

ESTIMATED INTERNAL LABOR HOURS*: 200

ONGOING PROACTIVE COMPLIANCE (YOY): \$25,000

STEPS	DESCRIPTION	COST
1	Discovery: Onboard, CUI Diagram, Asset Inventory, Scoping	\$7,000
2	Gap Assessment: Implementation status for 320 Objectives	\$5,000
3	Initial documentation (SSP & POAMS, Policies And Procedures, Risk Assessment & Risk Register	\$20,000
4	Remediation	N/A
5	Evidence Collection and Verification Documentation	N/A
6	Set up Audit Prep CMMC Readiness documentation	\$20,000
7	Mock Assessment (Optional)**	\$25,000
8	Certification via C3PAO	N/A

TOTAL: \$87,000

*ASSUMES \$200 PER HOUR

**MOCK ASSESSMENTS COULD BE AN INTERIM STEP TO FEEL CONFIDENT BEFORE CERTIFICATION ASSESSMENT OR TO SUBMIT LEVEL 2 SELF ATTESTATION WHILE WAITING FOR CERTIFICATION FROM C3PAO.

OPTION#2: REMEDIAL SERVICES & SOLUTIONS (MSP & MSSP)

TOTAL TIMEFRAME TO COMPLETE WORK: 6-12 MONTHS

ESTIMATED OUTSOURCED LABOR HOURS: TECH + HOURS

ESTIMATED INTERNAL LABOR HOURS*: 100 HOURS

ONGOING PROACTIVE COMPLIANCE (YOY): TBD, SITUATIONAL

STEPS	DESCRIPTION	COST
1	Discovery: Onboard, CUI Diagram, Asset Inventory, Scoping	N/A
2	Gap Assessment: Implementation status for 320 Objectives	N/A
3	Initial documentation (SSP & POAMS, Policies And Procedures, Risk Assessment & Risk Register	N/A
4	Remediation	\$80,000
5	Evidence Collection and Verification Documentation	N/A
6	Set up Audit Prep CMMC Readiness documentation	N/A
7	Mock Assessment (Optional)**	N/A
8	Certification via C3PAO	N/A

TOTAL: \$80,000

*ASSUMES \$200 PER HOUR

**MOCK ASSESSMENTS COULD BE AN INTERIM STEP TO FEEL CONFIDENT BEFORE CERTIFICATION ASSESSMENT OR TO SUBMIT LEVEL 2 SELF ATTESTATION WHILE WAITING FOR CERTIFICATION FROM C3PAO.

OPTION#3: THIRD-PARTY ASSESSORS (C3PAO)

TOTAL TIMEFRAME TO COMPLETE WORK: 1 MONTH

ESTIMATED OUTSOURCED LABOR HOURS: 145 HOURS

ESTIMATED INTERNAL LABOR HOURS*: 30 HOURS

ONGOING PROACTIVE COMPLIANCE (YOY): TRIENNIAL CERTIFICATION

STEPS	DESCRIPTION	COST
1	Discovery: Onboard, CUI Diagram, Asset Inventory, Scoping	N/A
2	Gap Assessment: Implementation status for 320 Objectives	N/A
3	Initial documentation (SSP & POAMS, Policies And Procedures, Risk Assessment & Risk Register	N/A
4	Remediation	N/A
5	Evidence Collection and Verification Documentation	N/A
6	Set up Audit Prep CMMC Readiness documentation	N/A
7	Mock Assessment (Optional)**	N/A
8	Certification via C3PAO	\$50,000

TOTAL: \$50,000

*ASSUMES \$200 PER HOUR

**MOCK ASSESSMENTS COULD BE AN INTERIM STEP TO FEEL CONFIDENT BEFORE CERTIFICATION ASSESSMENT OR TO SUBMIT LEVEL 2 SELF ATTESTATION WHILE WAITING FOR CERTIFICATION FROM C3PAO.

OPTION#4: SMPL-C SOLUTIONS + SMPL-C ADVISORY NETWORK

TOTAL TIMEFRAME TO COMPLETE WORK: 2 MONTHS

ESTIMATED OUTSOURCED LABOR HOURS: 110 HOURS

ESTIMATED INTERNAL LABOR HOURS*: 50 HOURS

ONGOING PROACTIVE COMPLIANCE (YOY): \$13,000

STEPS	DESCRIPTION	COST
1	Discovery: Onboard, CUI Diagram, Asset Inventory, Scoping	\$4,000
2	Gap Assessment: Implementation status for 320 Objectives	\$4,000
3	Initial documentation (SSP & POAMS, Policies And Procedures, Risk Assessment & Risk Register	\$6,000
4	Remediation	N/A
5	Evidence Collection and Verification Documentation	\$8,000
6	Set up Audit Prep CMMC Readiness documentation	\$3,000
7	Mock Assessment (Optional)**	\$25,000
8	Certification via C3PAO	N/A

TOTAL: \$50,000

*ASSUMES \$200 PER HOUR

**MOCK ASSESSMENTS COULD BE AN INTERIM STEP TO FEEL CONFIDENT BEFORE CERTIFICATION ASSESSMENT OR TO SUBMIT LEVEL 2 SELF ATTESTATION WHILE WAITING FOR CERTIFICATION FROM C3PAO.

SMPL-C SOLUTIONS + SMPL-C ADVISORY BOARD



The most efficient and cost-effective option, providing guidance through every necessary step.

PRO



Requires some internal effort, but businesses find it simple and manageable with the support provided.

CON

FULL SERVICE ADVISORY SERVICES



Offers an all-inclusive approach that covers documentation, advisory, and audit preparation.

PRO



High cost and lengthy process, making it challenging for many businesses to commit the time and budget necessary to complete.

CON

REMEDIAL SERVICES



Can provide specialized help for addressing specific technical remediation needs.

PRO



Expensive remediation costs (up to \$80,000) with unpredictable additional fees.

CON

THIRD PARTY ASSESSORS



Necessary for official certification, confirming compliance at a formal level.

PRO



Only provides certification, no guidance on getting compliant. This can lead to high costs if additional support is needed.

CON